



Axon Enterprise, Inc.
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Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
International: +1.800.978.2737

Q-654920-45702.014BC

Issued: 02/13/2025

Quote Expiration: 03/31/2025

Estimated Contract Start Date: 07/01/2025

Account Number: 493750

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Santa Cruz (CA) County District Attorney 701 Ocean St Santa Cruz, CA 95060-4003 USA	Santa Cruz (CA) County District Attorney 701 Ocean St Santa Cruz CA 95060-4003 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brandon Campbell Phone: Email: bcampbell@axon.com Fax:	Eric Seib Phone: Email: eric.seib@santacruzcounty.ca.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$637,578.00
ESTIMATED TOTAL W/ TAX	\$637,578.00

Discount Summary

Average Savings Per Year	\$91,538.40
TOTAL SAVINGS	\$457,692.00

Payment Summary

Date	Subtotal	Tax	Total
Jul 2025	\$117,714.19	\$0.00	\$117,714.19
Jul 2026	\$122,422.75	\$0.00	\$122,422.75
Jul 2027	\$127,319.66	\$0.00	\$127,319.66
Jul 2028	\$132,412.45	\$0.00	\$132,412.45
Jul 2029	\$137,708.95	\$0.00	\$137,708.95
Total	\$637,578.00	\$0.00	\$637,578.00

Quote Unbundled Price:	\$1,095,270.00
Quote List Price:	\$652,578.00
Quote Subtotal:	\$637,578.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
S00015	BUNDLE - JUSTICE PREMIER	90	60	\$200.05	\$118.07	\$118.07	\$637,578.00	\$0.00	\$637,578.00
A la Carte Services									
100491	AXON JUSTICE - PSO - STANDARD DEPLOYMENT	1			\$15,000.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$637,578.00	\$0.00	\$637,578.00

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - JUSTICE PREMIER	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	100789	AXON INVESTIGATE - UPGRADE TO PRO ACCESS	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	73618	AXON COMMUNITY REQUEST	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	73838	AXON EVIDENCE - ECOM LICENSE - PRO FOR PROSECUTOR	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	85762	AXON AUTO-TRANSCRIBE - JUSTICE ACCESS	90	07/01/2025	06/30/2030
BUNDLE - JUSTICE PREMIER	85767	AXON EVIDENCE - DISCOVERY MODULE ACCESS	90	07/01/2025	06/30/2030

Services

Bundle	Item	Description	QTY
BUNDLE - JUSTICE PREMIER	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	6
BUNDLE - JUSTICE PREMIER	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	90
A la Carte	100491	AXON JUSTICE - PSO - STANDARD DEPLOYMENT	1

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	701 Ocean St	Santa Cruz	CA	95060-4003	USA

Payment Details

Jul 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	S00015	BUNDLE - JUSTICE PREMIER	90	\$117,714.19	\$0.00	\$117,714.19
Invoice Upon Fulfillment	100491	AXON JUSTICE - PSO - STANDARD DEPLOYMENT	1	\$0.00	\$0.00	\$0.00
Total				\$117,714.19	\$0.00	\$117,714.19

Jul 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	S00015	BUNDLE - JUSTICE PREMIER	90	\$122,422.75	\$0.00	\$122,422.75
Total				\$122,422.75	\$0.00	\$122,422.75

Jul 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	S00015	BUNDLE - JUSTICE PREMIER	90	\$127,319.66	\$0.00	\$127,319.66
Total				\$127,319.66	\$0.00	\$127,319.66

Jul 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	S00015	BUNDLE - JUSTICE PREMIER	90	\$132,412.45	\$0.00	\$132,412.45
Total				\$132,412.45	\$0.00	\$132,412.45

Jul 2029						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	S00015	BUNDLE - JUSTICE PREMIER	90	\$137,708.95	\$0.00	\$137,708.95
Total				\$137,708.95	\$0.00	\$137,708.95

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

2/13/2025



approved as to form:

Signed by:

Ryan Thompson

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4/8/2025

Ryan Thompson

Asst. County Counsel

Date

Approved as to insurance:

Signed by:

Gina Occhipinti Borasi

E4EADC5BA53B4DB...

4/14/2025

Gina Occhipinti Borasi

County Risk Management

Date